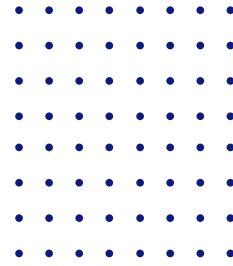


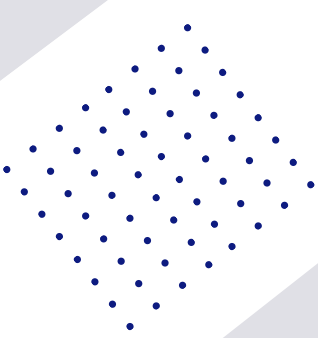


UNIVESCO



Rishi Harani, CEO

# Globalized Consultancy For Global Clients



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# UNIVESCO

# ABOUT US

We advise future global industry leaders on their most critical Issues. Such as corporate finance, business designing and financial advisory to name a few across all Industries and regions.

Our approach towards our clients is that we believe in "Results". We balance Risk-Reward ratios to maximise revenue generation for our clients.

Among our global clients, we love working with start-ups as we feel by assisting them in their growth journey, we feel we have also accomplished somewhat, we work to satisfy our clients end-goal.



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“What more financial advisors should be like! Transparent about fees and gives great advice! Look no further than Rishi for you and your families advisor!”

Richard Murphy

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# WHY CHOOSE US?

- Distinctive Experts That Provide Effortless Expertise.
- Enriched Outcomes Enabled By Experienced Professionals.
- Generating Best Results Through Open Communication.



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# UNIVESCO

# OUR TEAM



## Rishi Harani

Founder | Chief Executive Officer

Rishi is experienced with International Business & Corporate Law, with 7 years of experience in the world of Investment & Finance. This experience ranges in a variety of industries such as; FMCG & Capital Markets. Rishi's experience & energetic attitude motivates the team at Univesco to constantly seek methods to excel in providing "Globalized Consultancy for Global Clients".



## Sandhya Lakhani

Senior Partner | Insurance & Financial Consultant

She is a business professional with working experience of more than 5 years in the financial sector (Insurance and Financial Consultancy). Further, she has the variety of experience in financial research, risk management along with client's management.



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# 1. Global Company Incorporation

Creating a business in a foreign country is never straightforward. From one country to the next, and occasionally between cities and provinces, there are significant differences in obligations, processes, deadlines, languages, and expenses. Univesco Group advises on cross-border company formation and provides services to assist with business creation internationally. Our all-inclusive services are offered by knowledgeable teams of regional specialists, giving you access to more than 100 jurisdictions globally.

- **Discovery Meeting:** An introductory and discovery meeting with our investment specialists.
- **Incorporation Assessment:** Analysing company establishment alternatives and suggesting the ideal company structure for the company.
- **Business Incorporation:** Attending a meeting with our legal team for the business incorporation and registration procedures.
- **Permits & Licences:** Evaluating Permits and Licences requirements with our investment specialists and guiding your business.
- **Bank Accounts:** Providing guidance on opening bank accounts.
- **Finding a Location:** Providing suggestions to open an office in the right location.
- **Immigration:** Attending an immigration lawyer meeting with you and your company for a possible immigration process.

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# SERVICES



Extremely professional, absolutely a pleasure working with them.  
Great opportunity.



Joseph



I have consistently had very good response time to any enquiry made, with concise but full detail.



Jack Finnigan

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## 2. Financial Advisory

You will experience defining moments in your professional life that will influence your organization's destiny and determine its value. You might want to complete an M&A deal, argue a point in court, restructure your company, or even finance a significant investment.

We will work directly with you to provide specialised, useful, and technical advice to help you through these crucial moments. Our international team of financial consulting experts is knowledgeable about the financial issues you may encounter.

Furthermore, in order to achieve the desired goals, the following would be the key characteristics;

1. In order to ensure that our approach is individualised, practical, and fruitful, we take the time to understand your organisation and the circumstances you are in.
2. Regardless of your company's location or the projects' location, Univesco mobilises teams of multidisciplinary experts from all around the world in a seamless and effective manner to make sure you have the best team advising you.

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# UNIVESCO

## 2. Financial Advisory

- **Discovery Meeting:** An introductory meeting with our financial consulting specialists.
- **Assessment:** Analysing client's history and financial situation.
- **Data Collection:** Gather relevant data on tax obligations, total liquid and illiquid assets and anything else deemed pertinent may be part of this process.
- **Assessment:** Assess client's investing time horizons, liquidity requirements, and risk tolerance.
- **Creation:** Financial consultant will tailor a plan to your unique financial circumstances.

Working with an advisor who offers you continuous financial planning services can be beneficial since it enables you to take changes in your financial plans and other areas of your life into account. A person who needs assistance determining and managing their tax liability in their investment portfolio may want to consider dealing with both a traditional accountant and a financial advisor who specialises in tax services. Or, rather than signing a long-term agreement with the advisor, someone who is seeking to prepare their estate can ask one for assistance in making a will and setting up trusts.

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# SERVICES



Univesco's has launched new possibilities for us to a greater extent. Thanks for the support.



Rachel Yao



The absolute best company! The team is hard working and very friendly Univesco team



Geordie Richings

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### 3. Business Designing

As part of our business design service, “We successfully implement the tangy, imaginative, human-centered innovation in the actual world”. We also restructure your business. When we say “restructuring your business model,” we mean taking a close look at how you run your operations and finding places where you might enhance procedures or simplify systems. This will allow us to locate places where wasteful spending is occurring, which may subsequently be reduced or eliminated.

- **Solutions:** We’ll create stronger, more creative solutions that address actual client demands.
- **Risk Management:** Assess the risks associated with developing new business models to reach product-market fit more quickly.
- **Business Model:** We choose the offer, income model, and sales channel that will be most effective for your company.
- **Business Plan:** Create a business plan to further your idea and generate traction in the market.

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"Univesco have worked closely with us to ensure offshore tax planning and to ensure maximum retained income. Their proactive and flexible approach has served us well"

Shalini

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